

## Want to join our Team?

### Become part of the aXpel group.

We have been successfully processing fibre-reinforced plastics into technical moldings (casings, housings, vehicle parts, insulators, etc.) for various branches of industry. Become a part of the aXpel group and grow with us.

We are in an exciting growth phase and are looking for you as of now as a

## Sales representative

**in the field (m/w/d) 100% for the countries HU, PL, CZ, SK**

### Let's work together

As a new sales hunter, you want to win new B2B customers in a goal- and customer-oriented manner. You will lend a hand with the following tasks:

- You generate new leads (acquisition, cold calling)
- You determine and know customer needs and focus on them
- You maintain new established customers up to the sustainable business customer Relationship
- You determine prices (calculation and preparation of the offer)
- You are responsible for the structure and further development of our CRM
- You support at trade fair appearances
- You enjoy working in a team and bring innovative ideas to the table
- You like to go on business trips in the Central Eastern Europe

### What makes you tick

Reactive, communicative, passionate, convincing and determined; these and the following qualities are part of your DNA:

- You have a completed vocational training in the plastics sector
- You have further a training in business administration or a further training in the field of sales and /or project management
- You have several years of experience in a similar function, ideally you already have experience in the composite area
- You have experience in calculation and you have good technical and methodological knowledge
- You are a sales enthusiast and communicative person with the strength to graduate
- You have the ability to open doors and actively approach customers and know how to build and maintain long-term customer relationships
- Hungarian or English is your mother language, in the other language you are business fluent
- You have a driver`s license
- You have good IT application knowledge and experience with an ERP solution

### What we offer you

- A varied and responsible job in an exciting working environment
- A careful and comprehensive induction
- Digitised work tools
- A lot of personal responsibility and commitment
- A company vehicle

### INTERESTED?

Then we look forward to receiving your complete and meaningful application documents at [jobs@axpel.com](mailto:jobs@axpel.com).

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[www.axpel-compotech.com](http://www.axpel-compotech.com)